The 2030 Energy & Climate Package for the EU: the challenges that lie ahead – The utilities view

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New targets: from 20/20/20 (+10) to 40/27/27 (+15)

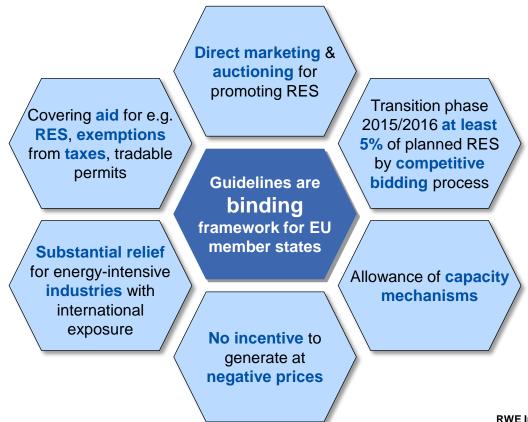
Decisions taken by the European Council

	Greenhouse gas emissions	Renewable energy	Energy efficiency		Inter- connectivity
until 2020	-20 % reference year 1990	20 % of energy consumption	20 % absolute reduction compared to business as usual		10 %
until 2030	-40 %	27 % of energy	27 % absolute reduction in compared to	T	15 % from national capacity

- only the CO₂ reduction target will be translated into <u>national binding targets</u>
- renewables and efficiency targets are <u>EU level</u> targets
- energy efficiency target is <u>only indicative</u>
- new governance structure to coordinate EU and national policies → transparency, predictability, regional cooperation

EU Guidelines on State aid for environmental protection and energy with significant impact

Approved on 9 Apr. 2014 for period 1 July 2014 until 31 Dec 2020 by EU Com





More competition by tender schemes

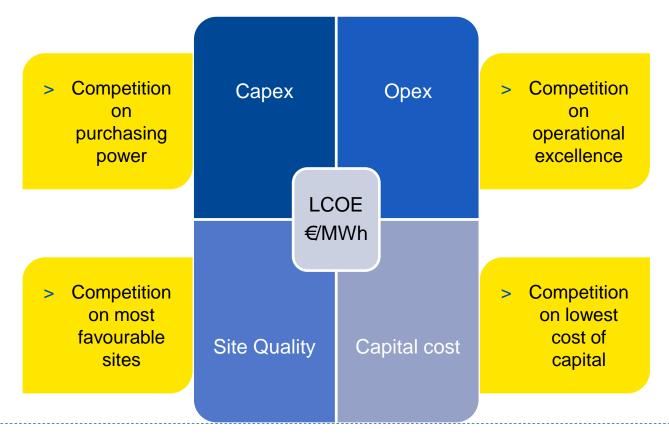
- The new EU guidelines make auctions/ tender schemes plus self balancing obligatory for mature renewable technologies
- Targets of EU are cost degression and further market integration of renewables
- This has two major effects on Renewable project developers
 - a) **Higher risk** in project development
 - b) Potentially **lower remuneration** levels
- The order of magnitude of these effects on RES developers and operators depends on three key issues
 - Market design of future auctioning schemes
 - II. Regulated demand and supply potential of RES
 - III. Quality of RES sites in future project development pipeline
 - → Detailed Market analysis will be necessary before Market entry







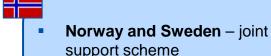
Quality of RES projects in future development pipeline



→ Different market players have different (dis-)advantages in competition. Key is access to favourable sites. A level playing field in auction reveals the best investor type for each RES technology.



Cooperation has to increase in future Status quo of cooperation mechanisms



 Since 1 January 2012, both countries operate a joint certificate scheme



 Plan to export renewable power (onshore & offshore wind) from Ireland to UK up to a maximum of 5 GW



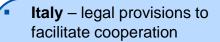
 Luxembourg expressed interest in cooperation mechanisms, given the need to imply those to reach its 2020 targets Many MSs have indicated their interest regarding the use of cooperation mechanisms...



- Estonia statistical transfer
 - Estonia has developed a draft legislation on using statistical transfer as selling country



 The Dutch government is investigating possibilities to open up the domestic SDE+ (statistical transfer, joint projects or both)



 Italy has developed legal provisions to allow cooperation even before (Law 79/199; Law 387/2003) and after 28/2009 EC (Law 28/3 2011)



What do investors expect from an effective regulatory framework?

Avoid regulatory driven boom and bust cycles

No retroactive changes in legislation

Requirement to earn back the invested capital to generate new investments

...and what not (examples)

- > Spain curtails retroactive feedin-tariffs and invents powergenerator-tax
- > Czech Republic ends feed-in-tariff support for all RES imposes a retroactive tax on PV plants
- > Italy changes feed-in-tariff for large PV retroactive as well
- > ...?

Long term stable investment climate



Investors can manage project & market risks but not regulatory risk!



Conclusions...

- >EU 2030 targets are ambitious and contain non binding national RES targets
- > ...EU COM favours a shift from feed-in-tariffs to RES marketintegration and competitive bidding processes
- New guidelines lead to higher development risk and potential lower remuneration levels
- Cooperation between member states becomes more important, reducing additional generation costs and capital expenditures
- Partnership model in project development and operation becomes more attractive and for smaller players most likely
- > ...Stable and wise regulation to ensure RES investment indispensable

